Rep Order# EC'd No 9808622 Ver# 1 Status New Traffic Order# Showing Buylines: All Lines Last Received: Printed: 08/30/2012 11:15 AM 09/04/2012 9:49 AM

Station WWSB-TV SARASOTA,FL
Advertiser ( ) POLITICAL
Product ED BRODSKY Fax# Buyer Phone# Estimate# STEPHANIE KOHLBAUER 389

Flight Dates

10/30/2012 - 11/06/2012

Hiatus Weeks

Agency C/P1/P2/E Agency 600 FAIRMOUNT AVE, SUITE 306 TOWSON, MD 21286 ) MENTZER MEDIA SERVICES

Rep Firm Sales Office ( Salesperson ( Salesperson Phone#

Salesperson FAX# ) WASHINGTON ) BRAD PHILIPPS 202-955-5342 202-955-5348

## -- CONTRACT COMMENT --

ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO CONTAIN NONDISCRIMINATION CLAUSES. COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST RACE OR ETHNICITY. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN

### -- REMARKS --

NEW ED BRODSKY ORDER PLEASE CNFM, THANKS

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Z	Z	M-TU	TU-SU	TU-F	TU-F	TU-F	TU-F	TU-F	TU-F	Day
52-5302	12P-1P	6A-7A	11P-1135P NEWS	530A-6A	6P-630P	530P-6P	5P-530P	12P-1P	6A-7A	Time
NEWS	NEWS	NEWS	PNEWS	NEWS	NEWS	NEWS	NEWS	NEWS	NEWS	ram
: 30	:30	: 30	:30	:30	: 30	:30	: 30	: 30	:30	Len
\$225.00	\$85.00	\$175.00	\$425.00	\$150.00	\$550.00	\$300.00	\$225.00	\$85.00	\$175.00	Rate
11/05-11/05	11/05-11/05	11/05-11/06	10/30-11/04	10/30-11/02	10/30-11/02	10/30-11/02	10/30-11/02	10/30-11/02	10/30-11/02	Dates
н	H	H	2	2	2	2	2	2	8	Spots/Week
н	μ.	-	-	L	٢	1	ם	ь	<b>~</b>	# of
H	ч	ь	2	2	2	2	2	2	2	Total Spots
\$225.00	\$85.00	\$175.00	\$850.00	\$300.00	\$1,100.00	\$600.00	\$450.00	\$170.00	\$350.00	Total Cost
										Daypart

1	EC'd No	Ren Order#
	,	9808622
		Ver#
		Ver# 1 Status New
		Traffic Order#
Showing Buylines: All I	Last Received:	Printed:
Showing Buylines: All Lines	08/30/2012 11:15 AM	09/04/2012 9:49 AM
		2 of 2
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3	Z	ß	<b>X</b>	Day	WSB-TV SARASOT ( ) POLITICAL ( ) POLITICAL ED BRODSKY 389 STEPHANIE KOHL
11P-1135P NEWS	530A-6A	6P-630P	530P-6P	Time	Station WWSB-TV SARASOTA,FL Advertiser ( ) POLITICAL Product ED BRODSKY Estimate# 389 Buyer STEPHANIE KOHLBAUER Phone#
P NEWS	NEWS	NEWS	NEWS	Program	ER.
					Agency ( ) P 600 FAIR TOWSOI Agency C/P1/P2/E Flight Dates Hiatus Weeks
: 30	: 30	: 30	:30	Len	( ) MENTZER ME 600 FAIRMOUNT AVI TOWSON, MD 21286 /P1/P2/E //389 tes 10/30/2012 - ceks
\$425.00	\$150.00	\$550.00	\$300.00	Rate	( ) MENTZER MEDIA SERVICES 600 FAIRMOUNT AVE, SUITE 306 TOWSON, MD 21286 /P1/P2/E //389 les 10/30/2012 - 11/06/2012 eeks
11/05-11/05	11/05-11/05	11/05-11/05	11/05-11/05	Dates	306 306
1	1	1	1	Spots/Week	Rep Firm Sales Office ( Salesperson ( Salesperson Phone# Salesperson FAX#
ь	1	1	1	weeks	
Ľ	ب	₽	1	Total Spots	WASHINGTON BRAD PHILIPPS 202-955-5342 202-955-5348
\$425.00	\$150.00	\$550.00	\$300.00	Total Cost	.IPPS 342 348

Daypart

-- REPORT TOTALS--- Report Totals: 21 / \$5,730.00

# -SALES MONTHLY TOTALS-

Station Totals: 21 / \$5,730.00 Sales Totals: 21 / \$5,730.00 Nov 12: 21 / \$5,730.00

-COMPETITIVE-

Lines not sent/rcld/rtrn: 0 / \$0.00

Market Totals

\$5,730

CABL

% 0%

UNKN

Books Demos null RA35+

> 0 0 WITA WBSV 80 WELA TVTW 0 % **WWSB** WFTS 100%

### CONTRACT



**WWSB** 1477 Tenth Street Sarasota, FL 34236 (941)552-0777

And:

**MENTZER MEDIA SERVICES 600 FAIRMOUNT AVE SUITE 306 TOWSON, MD 21286** 

	Contract / Rev	/ision	П	Alt. Order #	
	31689	1		09808622	
Product Product					
889/ED BRODSKY					
Contract Dates	Est. #				
10/30/12 - 11/06/12	389				
Advertiser			<u>Ori</u>	ginal Date /	Revision
ED BRODSKY			0	9/05/12	/ 09/05/12
	Billing Cycle	Billing	Cale	en <u>dar</u>	Cash/Trade
	EOM/EOC	Broado	cast		Cash
	Station	Accour	nt E	xecutive	Sales Office
	wwsB BRAI		PHI	ILLIPS	Washington DC
	Special Handl	ing			
	Demographic				
	Adults 35+				
	IDB# 8021	Advert	iser	Code	Product Code
	Agency Ref			Advertiser	Ref

		Spots/	Te	otals
*Line Ch Start Date End Date Description	Start/End Time Days		TypeSpots	Amount
N 1 7 10/30/12 11/02/12 ABC 7 Sunrise News @ Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -TWTF 2	6a-7a <u>Rate</u> \$175.00	:30	NM 2	\$350.00
N 2 7 10/30/12 11/02/12 ABC 7 News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -TwTF 2	12-1p <u>Rate</u> \$85.00	:30	NM 2	\$170.00
N 3 7 10/30/12 11/02/12 ABC 7 News at 5p  Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -TwTF 2		:30	NM 2	\$450.00
N 4 7 10/30/12 11/02/12 ABC 7 News at 530p  Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -TwTF 2	530-6p <u>Rate</u> \$300.00	:30	NM 2	\$600.00
N 5 7 10/30/12 11/02/12 ABC 7 News at 6p  Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -TwTF 2	6-630p <u>Rate</u> \$550.00	:30	NM 2	\$1,100.00
N 6 7 10/30/12 11/02/12 ABC 7 Sunrise @ 530a	530a-6a	:30	NM 2	\$300.00
N 7 7 10/30/12 11/04/12 M-Sun ABC 7 News at	<u>Rate</u>	:30	NM 2	\$850.00
N 8 7 11/05/12 11/06/12 ABC 7 Sunrise News @ Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 MT 1	6a-7a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 9 7 11/05/12 11/05/12 ABC 7 News at Noon  Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 M 1	Rate	:30	NM 1	\$85.00
N 10 7 11/05/12 11/05/12 ABC 7 News at 5p  Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 M 1	5-530p <u>Rate</u>	:30	NM 1	<b>\$225.00</b>
N 11 7 11/05/12 11/05/12 ABC 7 News at 530p  Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 M 1	530-6p <u>Rate</u>	:30	NM 1	\$300.00
N 12 7 11/05/12 11/05/12 ABC 7 News at 6p	6-630p	:30	NM 1	\$550.00



Contract / Revision Alt. Order # 31689 09808622 Contract Dates **Product** Est.# 10/30/12 - 11/06/12 389/ED BRODSKY 389

Advertiser	Original Date / Revision
ED BRODSKY	09/05/12 / 09/05/12

		Spots/	<u> </u>	otals
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	Type Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 11/05/12         11/11/12         M         1	<u>Rate</u> \$550.00			
N 13 7 11/05/12 11/05/12 ABC 7 Sunrise @ 530a  Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 M 1	530a-6a <u>Rate</u> \$150.00	:30	NM 1	\$150.00
N 14 7 11/05/12 11/05/12 M-Sun ABC 7 News at  Start Date End Date Weekdays Spots/Week  Week: 11/05/12 11/11/12 M 1	M-F 11-1135p / Sa <u>Rate</u> \$425.00	:30	NM 1	\$425.00
		Totals	21	\$5,730.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 -11/06/12	21	\$5,730.00	\$4,870.50
Totals	21	\$5,730.00	\$4,870.50

Ciamatura:	Date:
Signature:	Date.